

Stock Data

Placing Price:	22.25p
Gross Proceeds of Placing:	£9.00m
Shares in issue on Admission:	40.4m

Company Profile

Sector:	Financial Services
Ticker:	IIG
Exchange:	AIM

Activities

Intuitive Investments Group plc ('Intuitive', 'IIG', 'the Group') is a recently established investing company that was incorporated on 11 June 2020 in England & Wales. An investment in the Group will seek to provide investors with exposure to a focused portfolio of fast growing and/or high potential Life Sciences businesses operating predominantly in the UK, wider Europe and the US.

Company website: <https://www.iigplc.com>

Share price chart since IPO (14 December 2020)



Source: [LSE](#)

Turner Pope contact details

Turner Pope Investments (TPI) Ltd
8 Fredericks's Place
London
EC2R 8AB
Tel: 0203 657 0050
Email: info@turnerpope.com
Web: www.turnerpope.com

Disclaimer

Attention is drawn to the disclaimers and risk warnings at the end of this document.

This is a non-independent marketing communication. The analyst who has prepared this report is aware that TPI has a relationship with the company covered in this report. Accordingly, it has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

TPI acts as sole broker to Intuitive Investments Group.

Retail clients (as defined by the rules of the FCA) must not rely on this document.

Barry Gibb

Research Analyst

Tel: 0203 657 0050

barry.gibb@turnerpope.com

Andrew Thacker

Corporate Broking & Sales

Tel: 0203 657 0050

andy.thacker@turnerpope.com

Zoe Alexander

Corporate Broking & Sales

Tel: 0203 657 0050

zoe.alexander@turnerpope.com

Intuitive Investments Group

Following IIG's Admission to AIM on 14 December 2020, the closed-end investment company yesterday announced a first investment from its pipeline of opportunities. It has undertaken a pre-IPO investment of £1 million by way of unsecured convertible loan notes ('CLNs') in [Light Science Technologies Holdings Limited](#) ('LST'). LST is intended to become the holding company for a UK-based light technology company, with initial applications in the [controlled agriculture environment sector](#) and a longer-term development application in non-invasive medical diagnostics.

Details of IIG's investment in LST

IIG's investment in LST consists of £1 million of CLNs, which have a 7.25% coupon and mature on 11 January 2024. The CLNs will convert automatically on Admission. Should Admission occur before 30 April 2021, the conversion price will be at a 15% discount to the price at which the new ordinary shares are issued pursuant to Admission ('Placing Price'). Thereafter, the conversion price will be at a 20% discount to the Placing Price. IIG has the right to appoint a non-executive director to LST's board whilst the CLNs are in issue. It is proposed that Robert Naylor, CEO of IIG from 19 February 2021, be appointed to the Board of LST. David Evans, Chairman of IIG, personally invested £250,000 in LST in October 2020 by way of an advance subscription which converts automatically on Admission at the Placing Price. Accordingly, David Evans did not vote as a member of the Board of IIG approving the transaction.

LST is initially prioritising its development and expansion across multiple indoor applications including vertical farming, glasshouses and medicinal plants, delivering the right solution no matter what environment. Its patent-pending sustainable luminaire combined with interchangeable LEDs, power and technology help reduce costs and generate maximum yields. As such, it provides a full turnkey solution for Controlled Environment Agriculture ('CEA') applications for next-generation scalable farming to optimise output. CEA includes crop production under highly controlled conditions in glasshouses (or [ETFE solutions](#)) or indoor spaces (e.g. [vertical farms](#)). It allows the grower to optimise inputs such as energy, labour, water and crop protection products, with the aim of maximising both crop production/yield and crop quality, as well as extending the fresh produce season through into the winter months.

LST now preparing for Admission onto London's AIM

LST is currently preparing to apply for the Admission of its entire ordinary share capital to trading on the AIM market of the London Stock Exchange plc, which is expected during the first half of 2021. LST was incorporated on 13 January 2020 and has not undertaken any material trading. UK Circuits & Electronics Solutions Limited ('UKC'), a company controlled by the shareholders of LST, is intended to be the primary component of the LST group upon its Admission. In the year ended 30 November 2019, UKC posted group revenues of £5.6 million, a gross profit of £1.3 million and a net profit of £0.1 million. As at 30 November 2019, the net assets of UKC were £0.4 million.

IIG Target Returns

IIG targets a return to shareholders of 20% per annum*. The Board considers it presently has access to a strong pipeline of opportunities capable of meeting this goal. Capital from subsequent investment realisations may be reinvested, used for working capital purposes or may, at the discretion of the Board, be returned to shareholders by tender offer, share buyback or special dividends although its stated policy is to seek capital growth rather than seek to generate income.

***The target return to shareholders is a target only and is not profit or other forecast.**

There can be no guarantee that this target will be met, and it should not be taken as an indication of expected or actual performance or results.

THIS DOCUMENT IS NOT FOR PUBLICATION, DISTRIBUTION OR TRANSMISSION INTO THE UNITED STATES OF AMERICA, JAPAN, CANADA OR AUSTRALIA.

Conflicts

This is a non-independent marketing communication under the rules of the Financial Conduct Authority (“FCA”). The analyst who has prepared this report is aware that Turner Pope Investments (TPI) Limited (“TPI”) has a relationship with the company covered in this report. Accordingly, the report has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing by TPI or its clients ahead of the dissemination of investment research.

TPI manages its conflicts in accordance with its conflict management policy. For example, TPI may provide services (including corporate finance advice) where the flow of information is restricted by a Chinese wall. Accordingly, information may be available to TPI that is not reflected in this document. TPI may have acted upon or used research recommendations before they have been published.

Risk Warnings

Retail clients (as defined by the rules of the FCA) must not rely on this document.

Any opinions expressed in this document are those of TPI’s research analyst. Any forecast or valuation given in this document is the theoretical result of a study of a range of possible outcomes and is not a forecast of a likely outcome or share price.

The value of securities, particularly those of smaller companies, can fall as well as rise and may be subject to large and sudden swings. In addition, the level of marketability of smaller company securities may result in significant trading spreads and sometimes may lead to difficulties in opening and/or closing positions. Past performance is not necessarily a guide to future performance and forecasts are not a reliable indicator of future results.

AIM is a market designed primarily for emerging or smaller companies and the rules of this market are less demanding than those of the Official List of the UK Listing Authority; consequently, AIM investments may not be suitable for some investors. Liquidity may be lower and hence some investments may be harder to realise.

Specific disclaimers

TPI acts as sole broker to the Intuitive Investments Group plc (‘IIG’) which is listed on the AIM Market of the London Stock Exchange (‘AIM’). TPI’s private and institutional clients may hold, subscribe for or buy or sell IIG’s securities.

Opinions and estimates in this document are entirely those of TPI as part of its internal research activity. TPI has no authority whatsoever to make any representation or warranty on behalf of IIG.

General disclaimers

This document, which presents the views of TPI's research analyst, cannot be regarded as "investment research" in accordance with the FCA definition. The contents are based upon sources of information believed to be reliable but no warranty or representation, express or implied, is given as to their accuracy or completeness. Any opinion reflects TPI's judgement at the date of publication and neither TPI nor any of its directors or employees accepts any responsibility in respect of the information or recommendations contained herein which, moreover, are subject to change without notice. Any forecast or valuation given in this document is the theoretical result of a study of a range of possible outcomes and is not a forecast of a likely outcome or share price. TPI does not undertake to provide updates to any opinions or views expressed in this document. TPI accepts no liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection with this document (except in respect of wilful default and to the extent that any such liability cannot be excluded by applicable law).

The information in this document is published solely for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. The material contained in the document is general information intended for recipients who understand the risks associated with equity investment in smaller companies. It does not constitute a personal recommendation as defined by the FCA or take into account the particular investment objectives, financial situation or needs of individual investors nor provide any indication as to whether an investment, a course of action or the associated risks are suitable for the recipient.

This document is approved and issued by TPI for publication only to UK persons who are authorised persons under the Financial Services and Markets Act 2000 and to professional clients, as defined by Directive 2004/39/EC as set out in the rules of the Financial Conduct Authority. This document may not be published, distributed or transmitted to persons in the United States of America, Japan, Canada or Australia. This document may not be copied or reproduced or re-distributed to any other person or organisation, in whole or in part, without TPI's prior written consent.

Copyright © 2021 Turner Pope Investments (TPI) Limited, all rights reserved.